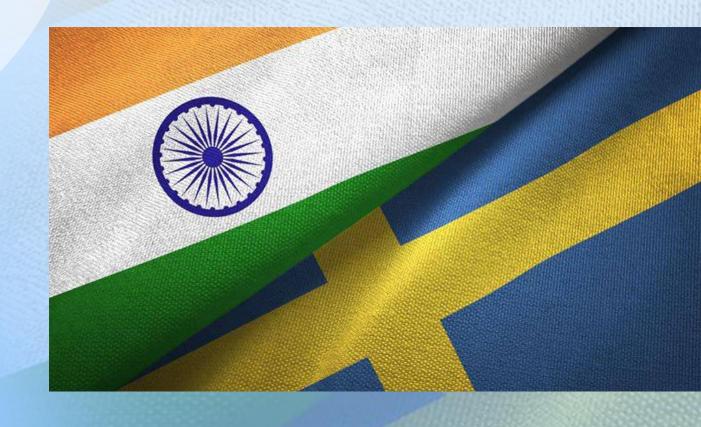


We build world-class development team

CASE STUDY





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Thank you for downloading our case study. When you're looking to extend your engineering team it's important to find the right partner. And, it's important to see real results. This study showcases how New Quantum Tech & Services helped Point Services AB Sweden scale speedily with a dedicated team in Bangalore.

Building a talented software development team in India has never been so easy. Our hands-off model let you focus on your business while we take care of the administration. Entirely integrated with your vision and mission, your new team will soon become your most strategic asset.







#### WHO ARE POINT SERVICES AB, SWEDEN

Point Services AB, Sweden was founded in 2007 and is one of the world's leading dynamic service provider business companies. Headquartered in Sweden and with distribution capabilities spanning the Nordics.

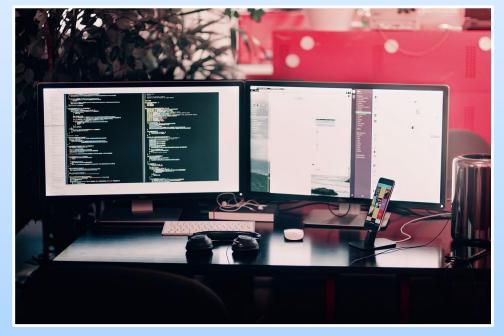
#### POINT SERVICES AB, SWEDEN'S CUSTOMERS:

Point Services clients include a range of global enterprises within retail, logistical, pharmaceutical, finance, industrial production and telecommunications companies. They provide services from field services to managed data center services, which we build around our structured and productive service portfolio on a personalized basis.



# HOW THE POINT SERVICE AB, SWEDEN GOT HELP FROM THE QUANTUM TECH ASSISTANCE TO FORM A TEAM OF ENGINEERS IN BANGALORE

Point Services AB, Sweden planned in March 2019 to have their SDP and Ticketing System for their engineers in web applications that allow their engineers to enter Time & Material data. Meanwhile, they were also on the lookout for a specialized engineering team in India.



They decided to establish an overseas development center in Bangalore when Point Service AB, Sweden, first approached New Quantum Tech. They were looking for a qualified team of experienced engineers with expertise in the latest technologies such as PHP, Mysql, Apache Codelgniter MVC with UX: bootstrap experience on Twitter, UX data management: experience with data management and good English and code annotation skills.





### POINT SERVICES ACHIEVED EXTRAORDINARY HEIGHTS OF SUCCESS:

The vision of Points Services for their Web application was that its business would be improved — it has indeed become an important feature in their entire operation, increasing their output speed and quality beyond expectations. 24 Months after our first discussions, the Point Services offshore team is still very active. This is one of the key considerations for Point Service's consistent results over that period.

18 Months of Collaborative

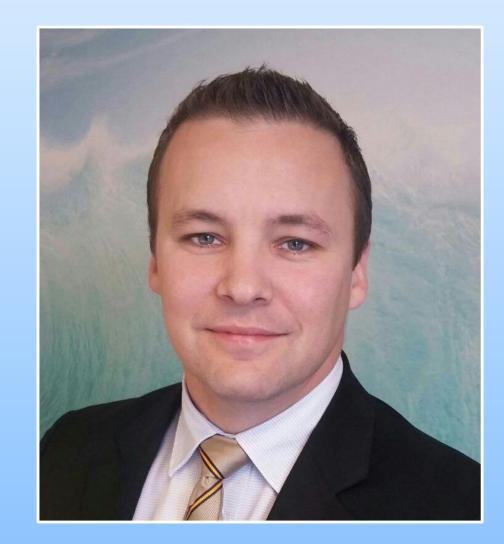
7 Engineers Hired 10 Different Technologies



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We wanted to have our own team, and we want to have a highly aimed team and make it Point Service, AB, Sweden. Without New Quantum Tech we could not have developed the team so quickly. We would not have been able to do this ourselves from handling office space to recruiting and administration.

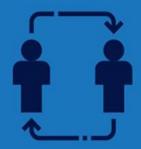
Daniel Nyström
CEO, Point Services AB, Sweden.







# We develop world-class development teams in Bengaluru, India



## Our Engagement Models

Our engagement models are based on a specification mentioning - the budget, deliverables, and timeline

#### **Dedicated**

Your dedicated full-time dev team that best suits your project requirements and reports directly to you.



### Time & Material You pay as you go



#### Retainer

You get a fixed price and you don't pay any more than that.









## (CONTACT US)

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