



New Quantum Tech & Services

Unleash Quantum Techs power for your business

We build world-class development team in Bangalore, India in collaboration with Point Services AB, Sweden

- **Solid Engineer Talent**
- **Your Own Team & Culture**
- **Our Proven Approach**





Our Services



**Developers
Offshore**



**Project
Management**



**Support &
Maintenance**



**Software
Development**



**Custom App
Development**



**Web
Development**



**E-Commerce
Development**



**Graphic
Designing**



Custom Application Development

We provide custom software application development services to build reliable, scalable and low-cost solutions based on our client's unique process or design requirements.

- Custom software applications made for enterprise portals and platforms, multiplatform and cloud applications
- Platform modernization and legacy application migrations for improved stability and reliability of current applications with reduced costs
- Development of content management systems that allow clients to easily update content without technical knowledge
- Custom software applications with seamless third-party integrations and other API technologies ranging from CRM's to payment systems, email applications and more
- Custom software applications that perfectly work across all popular browsers and deliver immaculate user experience with a clear logical layout and mobile adaptation



50-70%
Cost Savings



100%
Delivery Responsibility



2-4 weeks
to get started



Projects

With New Quantum project model we take your requirements and help you to define and clearly specify your project with set goals, time lines and budget.

Recommended this when

- There is a clear project scope and you have a fixed budget
- There is a short-term need and you do not want to establish a permanent development team
- You have requirements and want New Quantum to take the operational responsibility to plan and execute the project within set time frame and budget



50-70%
Cost Savings



100%
Delivery Responsibility



2-4 weeks
to get started



Website Development

We offer all variations of custom website development for businesses who seek to provide a flexible and consistent experience for users across platforms.

We serve as a full stack vendor undertaking end-to-end website development projects regardless of complexity and size for both entrenched market leaders and emerging businesses.

- All variations of custom website development, from design to deployment.
- Responsive and mobile-friendly websites.
- Customized website applications with full e-commerce solutions, automated billing, appointment setting, document automation and more.
- Websites with optimum utilization of search engine optimization, attractive features and user-friendly designs.



50-70%
Cost Savings



100%
Delivery Responsibility



2-4 weeks
to get started



Our Tools ,Technology & Frameworks





E-Commerce Development

We provide end-to-end e-commerce solutions for launching, maintaining and growing a professional online presence. We offer effective B2B & B2C e-commerce solutions for increasing revenue and customer reach through optimal combination of omnichannel presence, user-centric solutions and know-your-customer tools.

Our Tools ,Technology and Frameworks





Hire Top Offshore Developers from India

You get:



Flexible scaling of resources



Transparent pricing



Fast time-to-market



Reduced administration



No recruitment and retention costs



Cost savings up to 50-70%



50-70%
Cost Savings



3 - 6 years
min. relevant experience



2-4 weeks
to get started

**We develop world-class
development teams in
Bengaluru, India**



Offshore Developer Model

Benifits of hiring offshore remote employees to outsource Services...



Cost-Effective



Flexibility & Scalability



Quality of Service



Efficient Time Management



More Focus on Your Core Business Activities



Shared Responsibility



Cultural Advantage



Excellent Resources



High Security



50-70%
Cost Savings



3 - 6 years
min. relevant experience



2-4 weeks
to get started



Dedicated

Your dedicated full-time dev team that best suits your project requirements and reports directly to you.



Time & Material

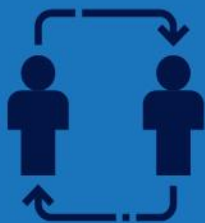
You pay as you go



Retainer

You get a fixed price and you don't pay any more than that.

**We develop world-class
development teams in
Bengaluru, India**



Our Engagement Models

Our engagement models are based on a specification mentioning - the budget, deliverables, and timeline



50-70%
Cost Savings



3 - 6 years
min. relevant experience



2-4 weeks
to get started

**We develop world-class
development teams in
Bengaluru, India**



**How Your Dedicated
Team in India Works?**

01

Share your requirements with us

02

We Analyze your requirement

03

We send resume of resources

04

You Shortlist and interview them

05

We recruit the selected candidate

06

**You assign projects & resources
work on your project**

07

**Your Team daily work updates &
Transparent communication**

THE PEOPLE

Resource	Description	Hourly rate
<input type="checkbox"/> Level A (junior)	<input type="checkbox"/> Has basic competence and can work fairly independently need guidelines. Typically experience of 0-3 years as a consultant in the role and competence area.	<input type="checkbox"/> 15 \$
<input type="checkbox"/> Level B (intermediate)	<input type="checkbox"/> Has deep competence and experience and the ability to understand and solve more complex problems. Typical experience of 4-6 years as a consultant in the role and competence area.	<input type="checkbox"/> 20 \$
<input type="checkbox"/> Level C (senior)	<input type="checkbox"/> Has very deep competence within the competence area can solve abstract tasks, and lead others. Typical experience 7-10 years as a consultant in the role and competence area.	<input type="checkbox"/> 25 \$
<input type="checkbox"/> Level D (expert)	<input type="checkbox"/> Has subject matter expert competence in the area and if relevant for the role; management experience Typically experience 10+ years as a consultant in the role and competence area.	<input type="checkbox"/> 35-45 \$
Dedicated FTEs	Minimum 160 Hours per Month	Monthly Rate
<input type="checkbox"/> Level A (junior)	<input type="checkbox"/> Typically experience of 0-3 years as a consultant in the role and competence area.	<input type="checkbox"/> 2200 \$
<input type="checkbox"/> Level B(intermediate)	<input type="checkbox"/> Typical experience of 4-6 years as a consultant in the role and competence area.	<input type="checkbox"/> 2500- 2700 \$
<input type="checkbox"/> Level C (senior)	<input type="checkbox"/> Typical experience 7-10 years as a consultant in the role and competence area.	<input type="checkbox"/> 3200 \$
<input type="checkbox"/> Level D (expert)	<input type="checkbox"/> Typically experience 10+ years as a consultant in the role and competence area.	<input type="checkbox"/> 4000 \$

THE PROCESS

Requirement Analysis

Candidate Selection

Test Month

Proposal

Kick-off

Contract with
flexible terms

Requirement analysis

We first understand your requirements and together with you conclude which suitable profiles we need to find for your company's needs

Candidate selection

Our moderate interviews with the selected candidates, tests and other type of due diligence of skills requested by the client

Test month

The client is always offered a trial period of 1 month to evaluate the consultant and during which the client has the right to terminate the contract if for some reason not satisfied

Proposal

Our HR team dives deep into Bangalore's pool of 1 million engineers screens and selects the best available resources & match your requirements and makes you a proposal of candidate profile

Kick off

New Quantum and the client kick-off the assignment with a startup meeting together with the consultant to ensure maximum effect of the consultant's time and effort

Contract with flexible terms

After the trial period the assignment continues where the client has very flexible contracts with 1 month's termination notice period for the first developer

OTHER NOTES OF INTEREST

About Bangalore, India

Bangalore, nicknamed the **Silicon Valley of Asia**, is home to a thriving and **talented IT community**. With the heavy **concentration of multinationals**, the **abundance** of engineers and great weather all year around, Bangalore has grabbed the **top spot** for **offshore software development**. Whether it's **Amazon, Google, IBM or Microsoft**, they have all set up their **R&D centres** in Bangalore.

- ❑ **1 MILLION SOFTWARE ENGINEERS IN BANGALORE**
- ❑ **2ND FASTEST-GROWING STARTUP ECOSYSTEM**
- ❑ **92% OF SOFTWARE BUILT IS EXPORTED**
- ❑ **ENGLISH IS THE LANGUAGE OF THE INDUSTRY**

A DYNAMIC CITY

Bangalore is **big city living**. Bangalore has more than **11 million people** and was voted the **World's Most Dynamic City** in JLL's City Index.

TREMENDOUS TALENT POOL

Every year, India adds **another 1.5 million engineers** to its talent pool, and the best of the **bunch go to Bangalore**. The city is a whirlwind of transformative technologies like **Internet of Things, AI and Machine Learning**.

FAQ

Confidentiality

- ❑ An NDA is always included in our contracts to protect your confidential information.
- ❑ Any NDA legally binds both New Quantum Tech & Services and our Collaborating Company New Quantum Tech & Services
- ❑ All employment agreements at New Quantum Tech & Services have an NDA included

Intellectual property

- ❑ New Quantum Tech & Services never claims any right to all applications, source code, compiled code or documentation we produce on your behalf - your IP remains your IP!

Payments

- ❑ Invoicing is done through New Quantum Tech & Services, Bangalore, India
- ❑ All Payments are done monthly in arrears and within 30 days from the issued date of invoice.
- ❑ In case of delay in payment, penalty interest at 8%

Employee wellness at New Quantum Tech & Services

- ❑ 40 hours work weeks from Monday to Friday
- ❑ Standard Vacation and Holiday as per Karnataka State Holiday List
- ❑ Maternity and paternity leaves, as well as work-from-home options (VAB)

Practical info on our employees

- ❑ Resource availability is anywhere from tomorrow upto 8-10 weeks if we need to recruit.
- ❑ Official company language is English and everyone at New Quantum Tech & Services speaks it very well.
- ❑ Apart from technically strong developers, we also like to recruit people that are equally strong in communication and social skills - a big bonus in experience working for US or Europe Clients.

Contact Us



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